

HVS Executive Search offers C-Level and Executive Retained Search placements for Hotels, Restaurants and Travel/Leisure - as well as technology firms that service these industries. Our practice is rooted in comprehensive market research and a fundamental philosophy of operating as trusted advisor to clients.

### Unique Global Expertise And Resources

- **Expertise:** HVS Executive Search is one of the only global search firms offering a unique blend of industry and executive search knowledge. Each consultant has experience in both industry and search. We understand your business – and our industry reputation ensures a high level of response from prospective candidates.
- **Resources:** Our global presence, industry visibility and unparalleled database give you access to worldwide talent - tailored precisely to the requirements of your search.

### Unparalleled Service

- **Advisory Focused:** HVS consultants are trusted advisors who partner with you 24/7 throughout the search process. Your dedicated team has deep industry intelligence focused on finding the candidate that best fits your company and culture.
- **Access:** You gain access to a breadth of prominent industry connections across all functional disciplines – we act as your brand ambassador in the global marketplace.
- **Client Satisfaction:** Our unwavering client commitment and continuous collaborative approach has resulted in 95% Client Satisfaction across HVS placements and processes.

### Demonstrated Results

- **Market Analysis:** A clear view of the market, compensation ranges, market trends and industry specific data.
- **Screening:** A comprehensive, transparent screening process quickly identifies all potential candidates that match your specific requirements. A complete candidate list is typically generated in less than 3 weeks – faster than competitors and in-house recruiters.
- **Placement:** Using an analysis that includes an extensive behavioral interview, a proven proprietary leadership assessment and comprehensive research, HVS offers faster and better hiring choices. That, along with expert compensation counsel, results in a 99% placement success rate.
- **Retention:** HVS has a relentless commitment to ensuring each candidate's positive transition - and short and long-term success. Consequently, HVS provides a 1 Year Guarantee for every Executive Search placement.

We are passionate about finding the very best candidates for your business. Whether you are a larger corporate entity or a smaller entrepreneurial firm – HVS Executive Search provides the flexibility and bespoke solutions to meet your needs.

