



Shannon S. Okada

Employment

2004 – present

HVS INTERNATIONAL, San Francisco, California
Assistant Vice President / Associate Director Gaming
(Hotel-Motel Valuations, Market Studies, Feasibility
Reports)

2003 – 2004

UNIVERSITY OF NEVADA, Las Vegas, Nevada
Graduate Assistant

Summer, 2003

PARIS LAS VEGAS, Las Vegas, Nevada
Intern

2002 – 2003

UNIVERSITY OF NEVADA, Las Vegas, Nevada
Graduate Assistant

1993 – 2002

TATEISHI & ASSOCIATES
Wailuku, Hawaii
Attorney at Law

1991 – 1993

ROBERT ALLEN KENNEDY, A PROFESSIONAL LAW
CORPORATION
Westlake Village, California
Attorney at Law

Education

M.S., Hotel Administration, University of Nevada, Las Vegas,
Nevada

M.B.A., J.D., Pepperdine University, Malibu, California

B.B.A., Marketing & Management, University of Hawaii
at Manoa, Honolulu, Hawaii

Publications and Articles

“Extracting Value from Hotels in Hawaii through Conversion”
With Stephen S. O’Connor

HVS Journal – ALIS Edition, January 2005

“Forecasting Market-Wide Gaming Revenue (Win) for
the Macau Special Administrative Region”

With Suzanne R. Mellen

HVS Journal –ALIS Edition, January 2006

“New York Racinos: Casinos of Convenience”

HVS Journal–ALIS Edition, January 2007



CORPORATE AND INSTITUTIONAL CLIENTS SERVED

Bank of America
 Bank of Nova Scotia
 Bear Stearns Commercial Mortgage Inc.
 Citigroup Global Markets Realty Corporation
 City of Phoenix
 Column Financial, Inc.
 Cook Inlet Region, Inc.
 County of San Bernardino
 Redevelopment Agency
 Credit Suisse First Boston
 Deutsche Bank

East West Bank
 EDAW, Inc.
 Garden State Development, Inc.
 Goldman, Sachs & Co.
 Intrawest Travel and Leisure Group
 IXIS Real Estate Capital Inc.
 Keybank National Association
 Kimberly-Clark Corporation
 Lehman Brothers
 Maritz, Wolff & Co.
 Nevada Gold & Casinos, Inc.
 Prudential Mortgage Capital Company

RBS Greenwich Capital Markets
 Seagate Properties, Inc.
 Societe Generale
 South Valley Bank & Trust
 Sterling Savings Bank
 Starwood Asset Management
 Sun International
 Trinity Hotel Investors LLC
 Westdeutsche Immobilien Bank
 Westdeutsche Landesbank
 Westmount Hospitality Group

PARTIAL LIST OF HOTELS/MOTELS AND GAMING ENTITIES APPRAISED OR EVALUATED BY SHANNON S. OKADA

ALASKA

Alyeska Prince Hotel, Girdwood

ARIZONA

Ramada Inn, Phoenix
 Mondrian, Scottsdale
 Scottsdale Waterfront, Proposed, Scottsdale
 Country Inn & Suites, Tempe
 Holiday Inn Express, Tucson

CALIFORNIA

Hilton Hotel North/Glendale, Glendale
 Heritage House, Little River
 Embassy Suites LAX-North, Los Angeles
 Hilton Hotel Universal City, Los Angeles
 Holiday Inn – LAX, Los Angeles
 Le Meridien at Beverly Hills, Los Angeles
 Los Angeles Airport Marriott, Los Angeles
 Ritz-Carlton, Huntington Hotel & Spa, Pasadena
 San Sevaire Redevelopment Project, San Bernardino
 Palace Hotel, San Francisco
 Ramada Inn -Union Square, San Francisco
 Sheraton Hotel, San Francisco
 Fairmont San Jose, San Jose
 Four Points, San Rafael
 Sierra Suites, Santa Clara
 Lodge at Sonoma Renaissance, Sonoma

COLORADO

Colorado Grand Casino, Cripple Creek

FLORIDA

Hyatt Regency Grand Cypress, Orlando

HAWAII

Royal Hawaiian, Honolulu, Oahu
 Sheraton Moana Surfrider, Honolulu, Oahu
 Sheraton Princess Kaiulani, Honolulu, Oahu
 Sheraton Waikiki, Honolulu, Oahu
 Condo-Hotel, Proposed, Kaanapali, Maui
 Maui Coast Hotel, Kihei, Maui
 Sheraton Maui, Lahaina, Maui

KANSAS

Wyndham Garden Hotel, Overland Park

KENTUCKY

Marriott Hotel, Covington

MISSOURI

Renaissance Grand Hotel, St. Louis
 Renaissance St. Louis Suites, St. Louis

NEW YORK

Saratoga Gaming & Raceway, Saratoga Springs
 Tarrytown House, Tarrytown

NEW JERSEY

Proposed Casino-Hotel, Atlantic City
 Hamilton Park, Florham Park

NEW MEXICO

Inn of Anasazi, Santa Fe

NEVADA

Hyatt Regency Lake Las Vegas, Lake Las Vegas

Las Vegas Hilton, Las Vegas
 JW Marriott and Rampart Casino, Las Vegas
 Sahara Hotel and Casino, Las Vegas

OHIO

Embassy Suites Hotel Cleveland-Rockside, Independence

OREGON

Shilo Inn, Klamath Falls

TENNESSEE

Hotel Preston, Nashville

TEXAS

Fairmont Dallas, Dallas
 Salado Creek/Arena District, San Antonio

UTAH

Marriott Hotel, Salt Lake City

PEOPLE'S REPUBLIC OF CHINA

City of Dreams, Proposed, Macau SAR
 Grand Waldo Hotel & Casino, Macau SAR
 Sands Macao, Macau SAR
 Venetian Macao, Proposed, Macau SAR

RUSSIAN FEDERATION

Casino Component of Proposed Resort, Moscow