



Qualifications



Andrew R. Cohan

Employment

2006 to present

HVS International
Consultant
Miami, Florida

1981 - 2004

AT&T
Various assignments in Finance, Marketing and Sales culminating in five years as Sales Director – Wholesale, Americas Region
Coral Gables, Florida

Education

Florida International University
Master of Science in Hospitality Management
North Miami, Florida, 2005

Katz Graduate School of Business
University of Pittsburgh
Masters in Business Administration (M.B.A.)
Pittsburgh, Pennsylvania, 1994

Tulane University
Bachelor of Arts in Economics
New Orleans, Louisiana, 1980

Professional Affiliations

State of Florida Real Estate Sales Associate, License # SL3128223
State of Florida Registered Trainee Appraiser License # RI22001



Partial List of Consulting and Appraising Projects:

UNITED STATES

Arizona

- Proposed Canyon Ranch Living Resort, Scottsdale

California

- Proposed Canyon Ranch Living Resort, Hollister

Florida

- Bradley House Hotel, Palm Beach
- Holiday Inn, Fort Lauderdale
- Proposed Park Avenue Hotel, Miami Beach
- Singer Island Crowne Plaza, Riviera Beach
- Survey of Branded Residences, Bayrock Group
- Proposed Crystal Bay Fractional Residence Club, Marathon
- Proposed Maranu Fractional Residence Club, Marathon
- Proposed Expansion Mariner's Club, Key Largo
- Proposed Mandarin Oriental, Fort Lauderdale
- Proposed Villa D'Este Hotel, Vero Beach
- Proposed Heron Point Fractional Ownership Resort, Perdido Key
- Proposed Seclusion Bay Fractional Ownership Resort, Parker
- Proposed Cabana on Collins Condo-Hotel, Miami Beach
- Blue Moon & Winterhaven Hotels, Miami Beach
- Clifton Hotel, Miami Beach
- Hotel Site Land Appraisal, Sunrise

Illinois

- 150 E. Ontario Proposed Condo-Hotel, Chicago

North Carolina

- Proposed Canyon Ranch Living Resort, Asheville

Texas

- Proposed Canyon Ranch Living Resort, Austin

INTERNATIONAL

Anguilla

- Rendezvous Bay Fractional Ownership Study and Market Feasibility

Canada

- Proposed Salt Spring Island Wellness Resort



Costa Rica

- Pricing & Market Feasibility Study for Rancho Manzanillo Mixed Use Development (Mandarin Oriental) – Papagayo Peninsula, Guanacaste
- Pricing , Market Feasibility and Hotel Occupancy and Rate Study for Proposed Playa Pelicano Mixed Use Resort (Canyon Ranch Living) – Tamarindo, Guanacaste
- Proposed Garabu Mixed-Use Resort (InterContinental)– Jaco
- Proposed Bahia Escondida Marina, Hotel, and Condominiums – Golfito
- Proposed Canyon Equity Ultra-Luxury Resort – Papagayo Peninsula
- Proposed IslaMoin Resort and Marina, Limon
- Proposed San Silencio Resort (Morgans Hotel Group), Caldera
- Proposed Reserve at Portalon (Deepak Chopra Wellness Center)
- Proposed Ria Lora Mixed-Use Resort, Flamingo
- Proposed Wyndham Jaco Beach Resort, Jaco
- Proposed Diamond Beach Towers, Hermosa Beach
- Proposed Seaside Tamarindo Hotel & Residences, Tamarindo
- Proposed Mixed-Use Resort, Playa Avellanas
- Proposed Mixed-Use Resort, Playa Negra
- Re-positioning Study, Cala Luna Resort, Tamarindo

Curacao

- Proposed Harmonie Condo-Hotel Development

Dominican Republic

- LTI All Inclusive Resort, Punta Cana

Panama

- Proposed Marina Resort, Quebrada de Piedra, Chiriqui Province
- Proposed Casino Hotel, Panama City

United Kingdom

- Survey of Branded Residences, Armani, London